





# (AN EXAMPLE EXER(ISE)









# 7. final testing

Who is capable of the final testing of your product? Your company, existing partners, or new partners?

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## 6. reassembly

Who is capable of the reassembly of your product? Your company, existing partners, or new partners?

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#### 3. use as-is inventory

Which components will most likely be used as-is?

OIL PAN





#### 4. repair shop

Which components will most likely be sent to the repair shop?

ENGINE BLO(K





### 5. recycling / waste

Which components will most likely be thrown into recycling or waste?

RUBBER GASKETS







#### 1: core return

Who is capable of collecting your products at their end of use? Your company, existing partners, or new partners?

GLOBAL DEALER NETWORK: THEY HAVE (LOSE RELATIONSHIP WITH (USTOMERS AND IDENTI-FY PARTS BEFORE THEY BREAK. (USTOMERS RECEIVE A DEPOSIT IN EXCHANGE FOR RETURNING THE (ORE





#### 2. disassembly and cleaning

Who is capable of the dissasembly and repair of your product and its components? Your company, existing partners, or new partners?

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